

CUSTOMER RESOURCE CENTER

## QUICK GUIDE



## How to **Assess Early Stage Investment Markets for Specific Disease Areas**

Use BCIQ to analyze investment markets for early stage companies in your therapeutic areas of interest. Quickly track financial history and peer activity to evaluate and predict investment trends. The following is an example of a use case that will apply filters to view venture rounds, the money that was raised and the investors that participated.



## Scenario

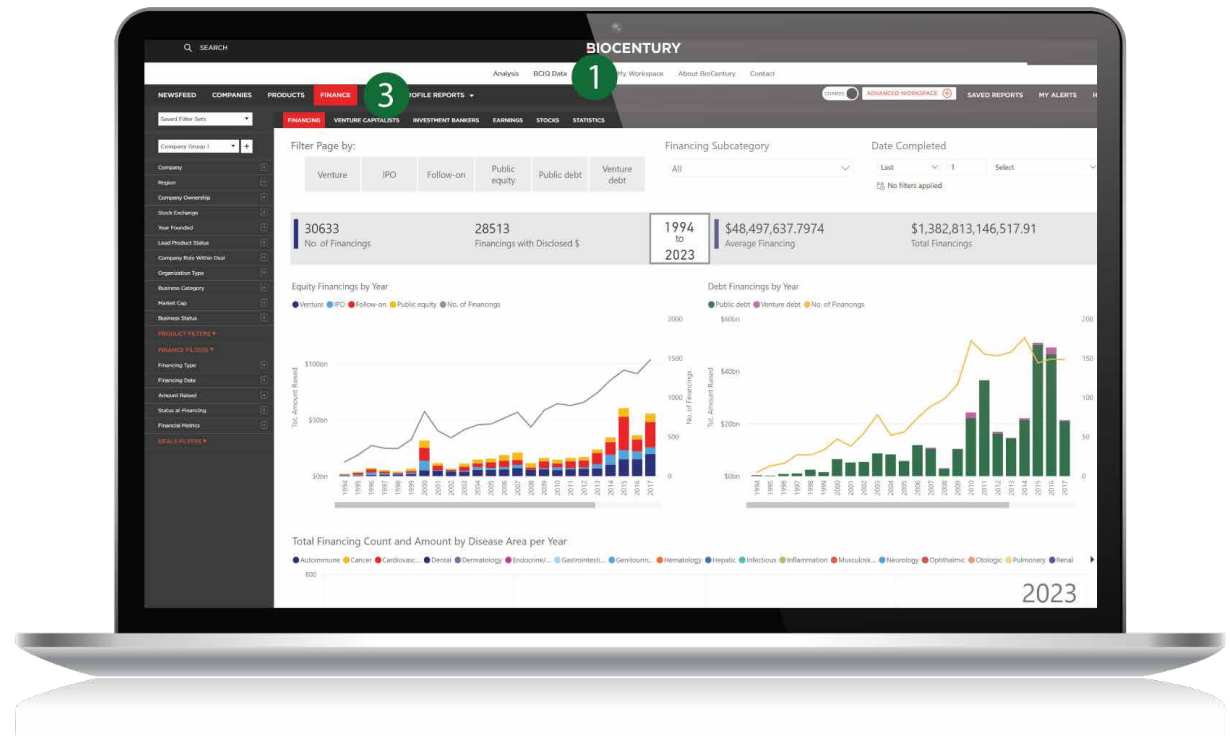
Brian Day is an analyst at a VC firm looking for investment opportunities and trends in some select therapy areas. He is interested in early stage, emerging companies focused on Autoimmune, Cancer, Neurology or Infectious Diseases. He would like to see financial trends for similar companies and which peers/competitors are investing in these companies.

## Use Case

Identify early stage companies working in Autoimmune, Cancer, Neurology or Infectious Diseases that have had seed and series A financing rounds over the last five years, and which investors have participated in the financings.

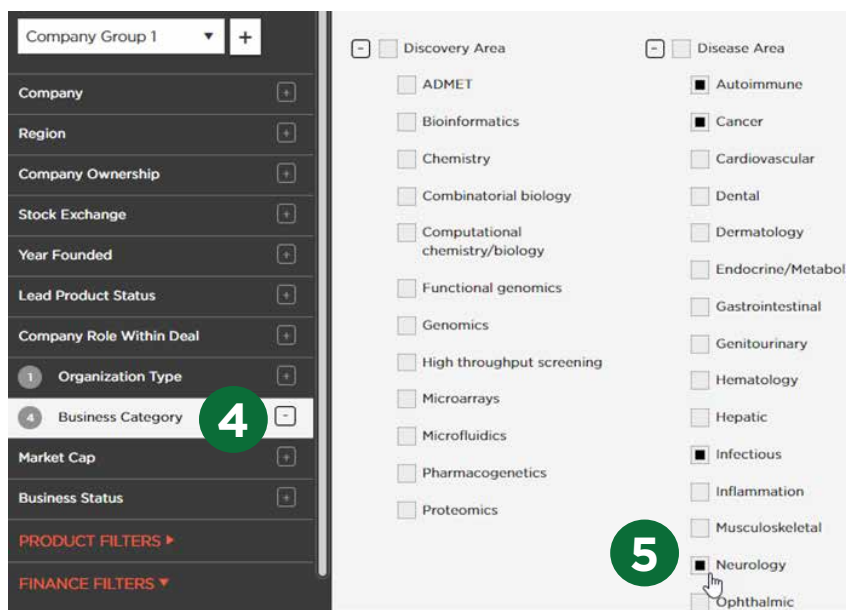
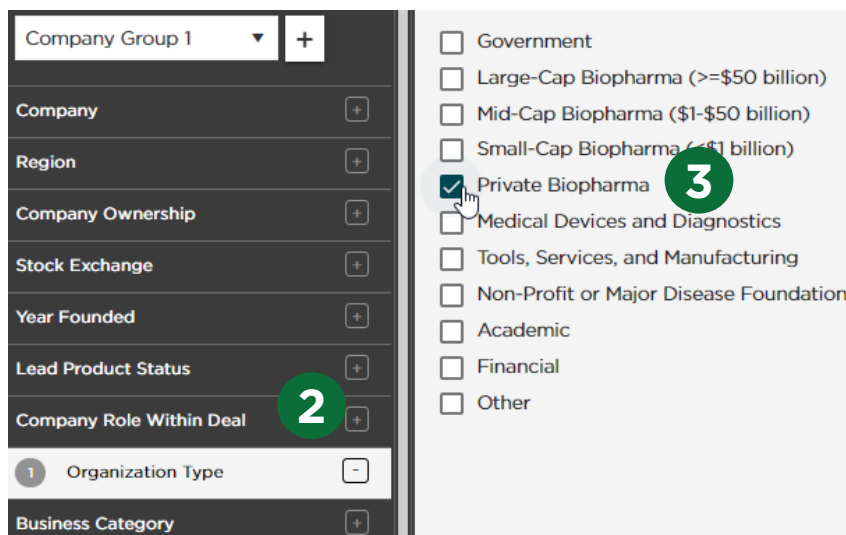
## Navigate to Finance Module

- 1 Click **BCIQ Data** from the navigation bar
- 2 Login (if not already)
- 3 Click on **Finance**



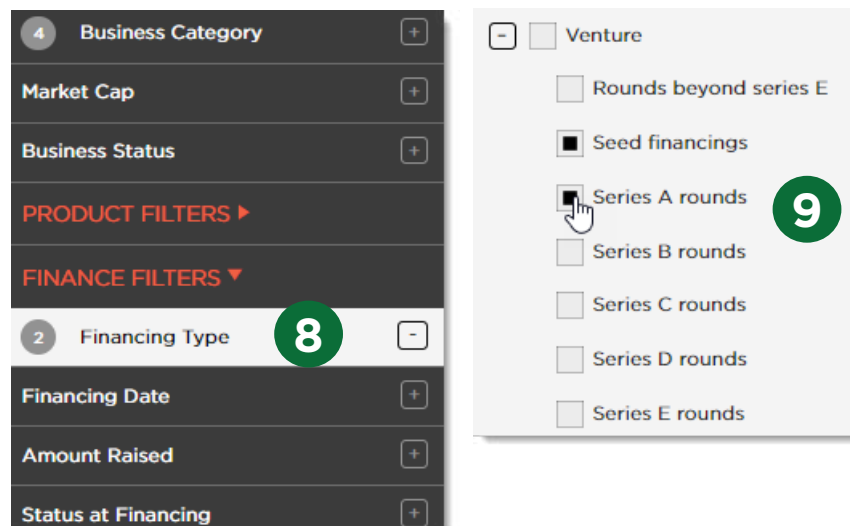
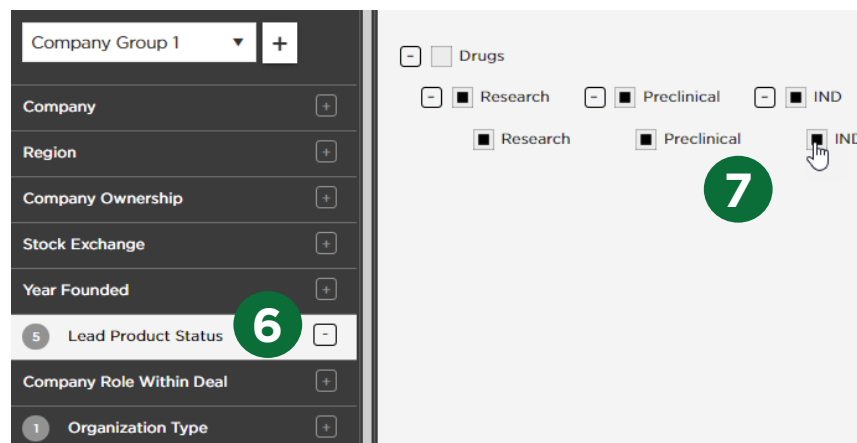
# Select Filters

- 1 Ensure you have no active filters or click **Clear Filters**
- 2 Confirm you are in the Finance module and find the **Organization Type** filter on the left-hand menu
- 3 Select **Private Biopharma**
- 4 Open the **Business Category** filter found immediately below Organization Type
- 5 Select **Autoimmune, Cancer, Infectious and Neurology**



# Select Filters *cont.*

- 6 Open the **Lead Product Status** filter
- 7 Select **Research, Preclinical** and **IND**
- 8 Open the **Financing Type** filter under the top-level red Finance Filters
- 9 Select **Seed Financings** and **Series A rounds**



# Select Filters *cont.*

- 10 Open the **Financing Date** filter
- 11 Select **2019, 2020, 2021, 2022** and **2023**
- 12 Click **X** or outside of the filter menu to complete the selection. Your Active Filters should now be Private Biopharma, Autoimmune, Cancer, Infectious, Neurology, Research, Preclinical, IND, Seed financings, Series A rounds, 2023, 2022, 2021, 2020 and 2019
- 13 Fix your current layout, **Charts View**, will show you the number of companies that were filtered, the total amount that has been raised by these companies, as well as the average amount raised
- 14 The chart below shows the Total Amount Raised and the Number of Financings per year
- 15 The table at the bottom of the module provides a plethora of information pertaining to the financing rounds themselves, including Company Name, Amount Raised, Financing Type, Date Completed and VCs/Underwriters involved

**FINANCE FILTERS** ▾

- 2 Financing Type +
- 5 Financing Date **10** -
- Amount Raised +
- Status at Financing +
- Financial Metrics +

Annual and Quarterly Intervals

**Annual Intervals**

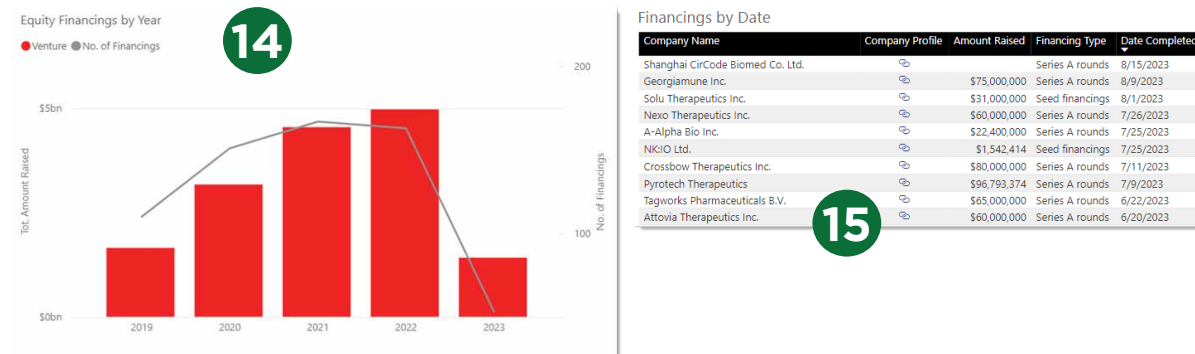
- 2023
- 2022
- 2021
- 2020
- 2019 **11**
- 2018

**YOUR ACTIVE FILTERS** **12**

Private Biopharma x Autoimmune x Cancer x Infectious x Neurology x Research x Preclinical x IND x

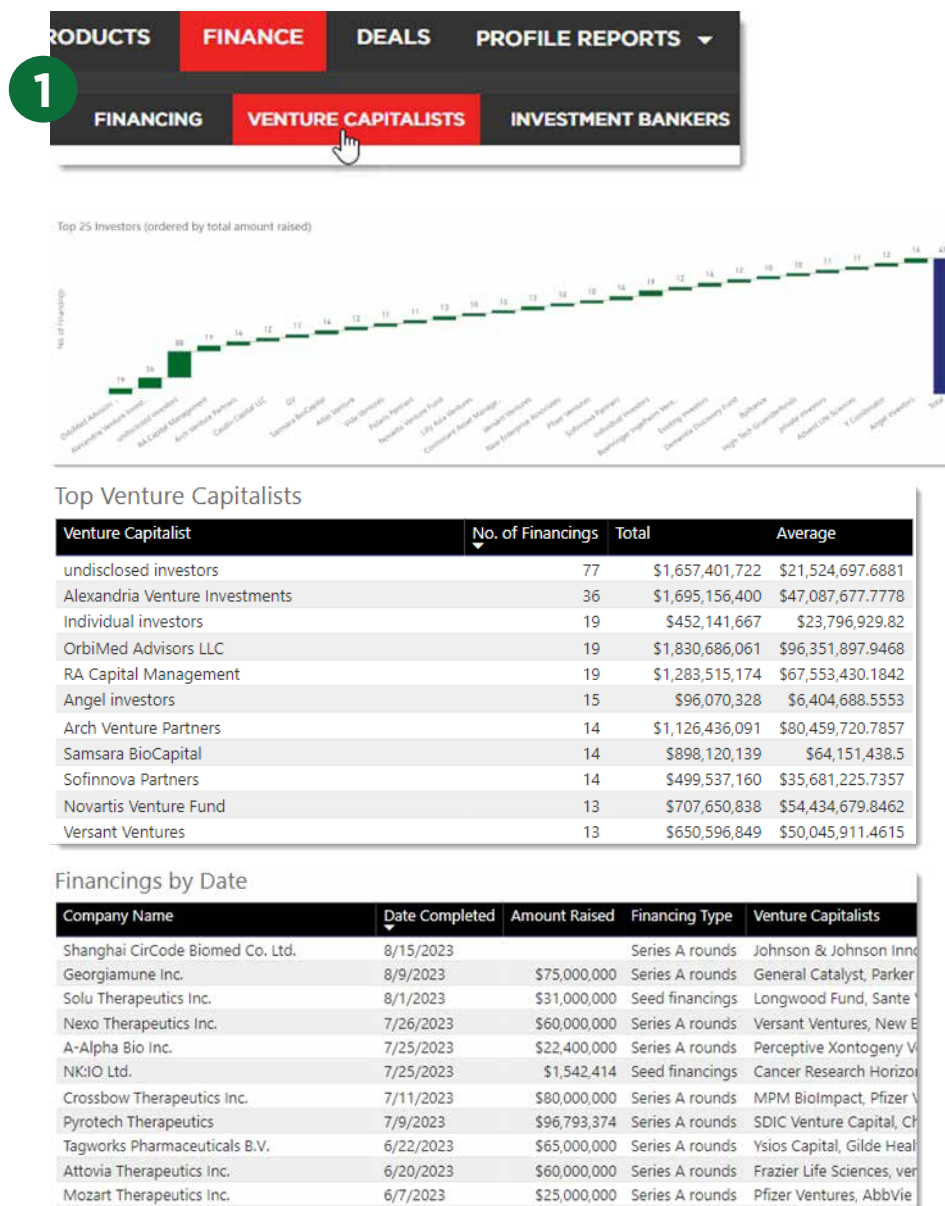
Seed financings x Series A rounds x 2023 x 2022 x 2021 x 2020 x 2019 x 2018 x

644 No. of Financings 566 Financings with Disclosed \$ 2019 to 2023 \$27,844,498,058 Average Financing \$15,759,985,896.77 Total Financings **13**



# Identify Peer Activity

- 1 Scroll back up and click **Venture Capitalists** next to Financing
- 2 The charts and tables provide information about the most active investors in this space and which companies they have invested in



# Identify Peer Activity *cont.*

**3** You can select a specific investor from the table and the table to the right will show you the financing rounds that they have been a part of in this space

**4** Likewise, you can select a specific financing round from the table on the right to show you the investors that participated in the round on the table to the left

*Note: Data shown in this Quick Guide were pulled from BCIQ on Aug. 17, 2023*

## Top Venture Capitalists

Venture Capitalist	No. of Financings	Total	Average
undisclosed investors	77	\$1,657,401,722	\$21,524,697.6881
Alexandria Venture Investments	36	\$1,695,156,400	\$47,087,677.7778
Individual investors	19	\$452,141,667	\$23,796,929.82
OrbiMed Advisors LLC	19	\$1,830,686,061	\$96,351,897.9468

## Financings by Date

Company Name	Date Completed	Amount Raised	Financing Type	Venture Capitalists
Georgiamune Inc.	8/9/2023	\$75,000,000	Series A rounds	General Catalyst, Parker
Solu Therapeutics Inc.	8/1/2023	\$31,000,000	Seed financings	Longwood Fund, Sante
Ten63 Therapeutics Inc.	5/2/2023	\$15,900,000	Series A rounds	Hatteras Venture Partne
Radiant Biotherapeutics Inc.	4/25/2023	\$5,906,400	Seed financings	Amplitude Ventures, Th
Function Oncology Inc.	4/12/2023	\$28,000,000	Series A rounds	a16z Life Sciences Grow
Cajal Neuroscience Inc.	11/29/2022	\$96,000,000	Series A rounds	The Column Group, Lux
Matchpoint Therapeutics Inc.	10/14/2022	\$70,000,000	Series A rounds	Sanofi Ventures, Vertex
Tavros Therapeutics Inc.	9/27/2022	\$7,500,000	Seed financings	Piedmont Capital Invest
Capstan Therapeutics Inc.	9/14/2022	\$102,000,000	Series A rounds	Pfizer Ventures, Leaps b
Cartography Biosciences Inc.	7/19/2022	\$51,000,000	Series A rounds	8VC, Andreessen Horow
Pheast Therapeutics Inc.	4/26/2022	\$76,000,000	Series A rounds	Catalio Capital Manag

## Financings by Date

Company Name	Date Completed	Amount Raised	Financing Type	Venture Capitalists
Shanghai CirCode Biomed Co. Ltd.	8/15/2023		Series A rounds	Johnson & Johnson Inn
Georgiamune Inc.	8/9/2023	\$75,000,000	Series A rounds	General Catalyst, Parker
Solu Therapeutics Inc.	8/1/2023	\$31,000,000	Seed financings	Longwood Fund, Sante
Nexo Therapeutics Inc.	7/26/2023	\$60,000,000	Series A rounds	Versant Ventures, New B
A-Alpha Bio Inc.	7/25/2023	\$22,400,000	Series A rounds	Perceptive Xontogeny V

## Top Venture Capitalists

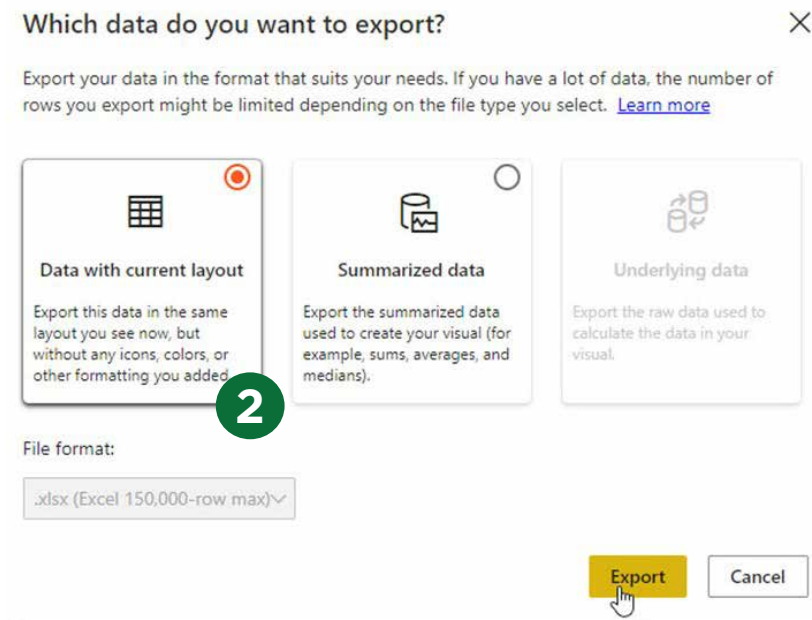
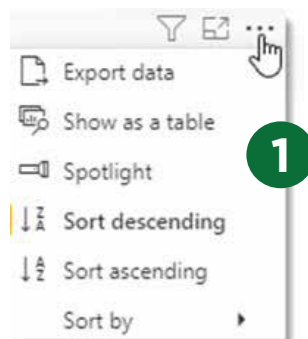
Venture Capitalist	No. of Financings	Total	Average
Alexandria Venture Investments	1	\$75,000,000	\$75,000,000
Catalio Capital Management	1	\$75,000,000	\$75,000,000
CJNV BioVenture	1	\$75,000,000	\$75,000,000
General Catalyst	1	\$75,000,000	\$75,000,000
Mubadala Capital Ventures	1	\$75,000,000	\$75,000,000
Parker Institute for Cancer Immunotherapy	1	\$75,000,000	\$75,000,000
Verition Fund Management	1	\$75,000,000	\$75,000,000



# Access Tables View and Export to Excel

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- 1 To export the table to an Excel sheet, hover over the table and click the **three horizontal dots** at the top right corner of the table
- 2 Click **Export data**, then **Export**
- 3 If you would like to customize the table further, you can switch to Tables view by clicking Charts at the top of the page, which will then display Tables
- 4 Click the **Column Settings** icon located at the top right corner of the table






# Access Tables View and Export to Excel *cont.*

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- 5 **Select** the columns you want and **deselect** the ones you want to remove. Click Apply  
*Note: Each module will have its own set of columns and data that you can select to view and export*
- 6 Optionally, rearrange the order of the columns by **dragging** them into your desired order
- 7 Once you are done customizing the table, select **Export to Excel**. The report will automatically download

COLUMN NAME	<input type="checkbox"/>
Company Name	<input checked="" type="checkbox"/>
Financing Type	<input checked="" type="checkbox"/>
Status at Financing	<input checked="" type="checkbox"/>
Date Completed	<input checked="" type="checkbox"/>
Amount Raised	<input checked="" type="checkbox"/>
Investors	<input checked="" type="checkbox"/>
Underwriters	<input checked="" type="checkbox"/>
Notes	<input checked="" type="checkbox"/>
Business Category	<input type="checkbox"/>
Share Price	<input type="checkbox"/>
Shares Sold	<input type="checkbox"/>
Filing Price	<input type="checkbox"/>
Date Filed	<input type="checkbox"/>
Overallotment	<input type="checkbox"/>
Shares Outstanding	<input type="checkbox"/>
Shares Proposed	<input type="checkbox"/>

APPLY  CANCEL

 EXPORT TO EXCEL

7

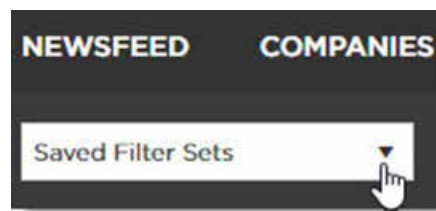


# Save Filter Sets and Alerts

Another advantage of Tables View is that you can save the filter set to be able to return to the report easily

- 1 Click **Save Filter Set** and enter a name for the report. Click Save.

*Note: You can find all your saved filter sets under Saved Filter Sets at the top of the menu on the left*



Lastly, you can also set up an email alert for the report so that you are notified anytime the report changes (i.e. a new deal is added in this space)

- 2 Click the **Set Email Alert icon** to the right of the Column Settings icon and enter a name for it. Click Save.

*Note: The alert will also show up in your newsfeed as a Custom BCIQ Alert. You can access your newsfeed anytime by clicking 'BCIQ Data' from the navigation bar at the top*



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